## IOVVA *life* | changing

## **IOWAD**EVELOPMENTS

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### **MONSANTO LAUNCHES CONSTRUCTION AT INDEPENDENCE**

Monsanto Company held a ceremonial groundbreaking event to mark the start of the construction for a new Dekalb corn seed production facility in Independence. Planned for completion by 2010, the \$90 million state-of-the-art facility was awarded tax benefits from the Iowa Department of Economic Development's High Quality Job Creation (HQJC) program to create 47 jobs.

### MONSANTO



"Today is a great day for Independence and a great day for our state," said Lt. Governor Patty Judge said at the event. "I want to thank Monsanto for not only making this commitment to our state but for your continued partnership as together we build a stronger and better future for Iowa."

Mark Leidy, executive vice president of Monsanto manufacturing said, "We're in the heart of the nation's most bountiful corn-producing region. This area is within excellent proximity to our growers, who remain, like we do, focused 100 percent on the success of agriculture."

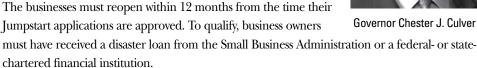
Greg Halverson, director of the Buchanan County Economic Development Continued on page 4

# Jumpstart assistance to Small Business

(Visit jumpstart.iowa.gov to access more information)

Iowans affected by this year's devastating storms, tornadoes and floods can now apply for the Jumpstart Iowa Small Business Assistance Program, administered through the Iowa Department of Economic Development.

The Jumpstart Iowa Small Business Assistance Program provides \$20 million in forgivable loans to small business owners through designated Iowa Councils of Government (COGs) or cities.





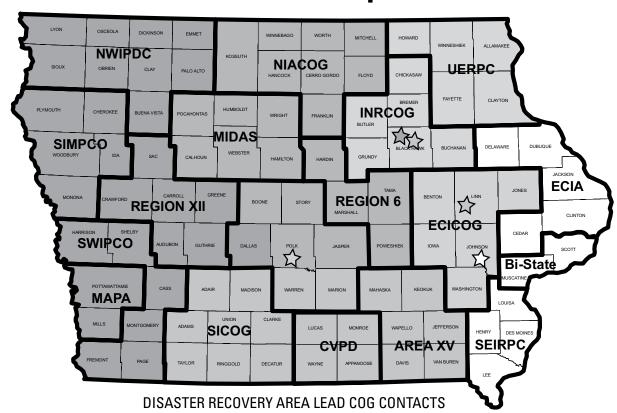
"I encourage all Iowans who may be eligible for assistance through Jumpstart Iowa to apply," Governor Chet Culver. "Financial assistance is available to Iowans for business recovery and housing, and applying is the first step. As Governor, I am committed to moving this money quickly out the door and into the hands of Iowans who need it most."

Business allocations to designated Iowa COGs and five entitlement cities are based on the dollar amount of applications for U.S. Small Business Administration loans in the wake of this vear's storms.

COUNCIL OF GOVERNMENT ALLOCATION OF JUMPSTART SMALL BUSINESS DOLLARS
North Iowa Area COG
Boone, Calhoun, Cerro Gordo, Floyd, Franklin, Hamilton, Hancock, Hardin, Humboldt, Jasper, Kossuth,
Marshall, Mitchell, Pocahontas, Polk, Poweshiek, Story, Tama, Webster, Winnebago, Worth and Wright.
\$480,124
Iowa Northland Regional COG
Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Fayette, Grundy, Howard and
Winneshiek
East Central Intergovernmental Association
Cedar, Clinton, Delaware, Des Moines, Dubuque, Henry, Jackson, Lee, Louisa, Muscatine
and Scott
East Central Iowa COG
Benton, Iowa, Johnson, Jones, Linn and Washington
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### **Business Contacts for Jumpstart Iowa**



COG	NAME	PHONE #	E-MAIL
NIACOG	Joe Myhre	641.423.0491	jmyhre@niacog.org
INRCOG	Gary D. Iversen	319.235.0311	giversen@inrcog.org
ECIA	Jerry Schroeder	563.556.4166	jschroeder@ecia.org
Bi-State	Gena McCullough	309.793.6300	gmccullough@bistateonline.org
SEIRPC	Tracy BalBort	319.753.5107	tbalbort@seirpc.com
City of Davenport	Pam Miner	563.326.7766	pminer@ci.davenport.ia.us
City of Dubuque	Mark Schneider	563.556.4166	mschneider@ecia.org
ECICOG	Chad C. Sands	319.365.9941, ext 27	chad.sands@ecicog.org
SICOG	Timothy J. Ostroski	641.782.8491	ostroski@sicog.com
SWIPCO	MJ Broomfield	712.243.4196	mj.broomfield@swipco.org
Region XII	Joe Behrens	712.792.9914	jbehrens@region12cog.org

### DIRECT RECIPIENT CITY CONTACTS

CITY	NAME	PHONE #	E-MAIL		
☆ Cedar Falls	Bob Seymour	319.273.8606	Bob.Seymour@cedarfalls.com		
🖈 Cedar Rapids	211 Call Center	2-1-1 or 319.739.4211			
□ Des Moines	Terry Vorbrich	515.237.1375	tnvorbrich@dmgov.org		
☆ Iowa City	Wendy Ford	319.356.5248	wendy-ford@iowa-city.org		
☆ Waterloo	Noel Anderson	319.291.4366	noel.anderson@waterloo-ia.org		

### Norfolk Iron & Metal Forges Ahead in Durant

With completion of a new distribution center this year, the eastern Iowa community of Durant is now home to a Nebraska-based steel supplier. "With our new facility, Norfolk Iron & Metal will be able to broaden our services to Wisconsin and Illinois customers and expand its delivery capabilities in Minnesota, Iowa and Missouri," says Richard Robinson, Norfolk Iron & Metal president.

The Norfolk, Neb.-based wholesale steel distribution company, one of the top 30 carbon steel suppliers in the U.S., had been considering locations in Iowa and nearby states for the distribution center. According to Robinson, the \$16 million, 250,000 sq. ft. facility not only distributes a full line of carbon steel products but also provides value added services for its customers.

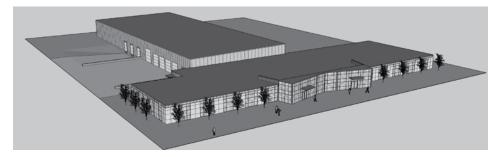
"We provide first stage processing services

such as sawing, shearing, breaking, and laser and plasma cutting," says Robinson, a third-generation manager of the family owned company founded in 1908." The Durant facility carries an inventory of 15,000 tons of steel, will employ more than 135 Iowans within three years.

Leveraging the new distribution center were a series of tax benefits from the Iowa Department of Economic Development-administered High Quality Jobs Creation (HQJC) program, and a \$470,000 award from the Economic Development Set-Aside (EDSA) program.

"Steel distribution is a very competitive industry and our bread and butter is servicing small to mid-sized manufacturers as well as other steel distributors and fabricators," said Robinson.

## Gaming leader headed for new headquarters



Phantom EFX, the world's leading publisher of card and casino computer games, is slated to move into this 55,000 sq. ft., \$4 million headquarters building to be built in Cedar Falls. Phantom EFX was founded by lowa entrepreneurs Aaron Schurman and Danny Stokes.

### AWARD FOR SKYWORKS JOBS

Skyworks Solutions, Inc., is expanding the semiconductor design center in Cedar Rapids, creating 31 jobs. The Iowa Department of Economic Development (IDED) approved 21 of the jobs for tax benefits from the High Quality Job Creation (HQJC) Program. The 14,366 sq. ft. addition will enable Skyworks to hire more design engineers, product engineers, physical design engineers and technicians to continue the company's growth in wireless communications. Skyworks is an innovator of high performance analog and mixed signal semiconductors used in many of today's multimedia cell phones and other leading edge products for mobile connectivity.

### Built Better by Bauer

A partnership between two Iowa born manufacturers—a family owned operation in one of Iowa's smaller rural communities and a Fortune 500 company known worldwide by its iconic logo—is bringing much needed manufacturing job opportunities to the west central Iowa community of Paton.



Internationally known Deere &Co. is Iowa's largest manufacturing employer with 12,000 Iowans working in four urban Iowa facilities. Since 2002, family owned Bauer Built Manufacturing and Deere have had a partnership agreement in which Bauer manufactures and assembles eight models of large-frame seed planters exclusively for John Deere dealerships throughout the U.S.

Vaughn Bauer and his father Verne first developed planter innovations in the late 1980s that would help farmers more quickly plant their fields in the spring, when time is at a premium. Today, more than 60 employees are employed in Bauer's state-of-the-art, 150,000 sq. ft. manufacturing facility in Paton, producing planters, which vary in length from 44 to 90 feet, with row spacing from 15 to 38 inches.

Bauer Built is a partner with Deere & Co, and not a supplier. "We supply the frame, the hydraulic system, and the markers for the DB Series planter. Our employees then assemble Deere's row units, seed drive, vacuum systems and monitoring components on the frame prior to shipping the finished units," said Vaughn Bauer.

## **C**ALENDAR

Oct. 28-29

Iowa Conference on Volunteer Service & Nonprofit Management Scheman Bldg, Ames



Iowa Department of Economic Development 200 East Grand Des Moines, IA 50309



## MONSANTO LAUNCHES CONSTRUCTION AT INDEPENDENCE

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Commission, appreciates the benefits the facility will bring to the Independence area. "We are excited about the opportunity to partner with such a great company and especially with corn growers. It's important to always work toward expanding the local tax base."

Once complete, the plant plans to utilize the services of more than 1,000 seasonal workers. In "phase one" of the facility's build out, scheduled for the fall of 2010, the new corn seed production plant will have two high-capacity dryers and green corn receiving lines, bulk storage, 175,000 square feet of warehouse space and a conditioning tower capable of packaging 1,200 bags of corn seed per hour.

The new facility is a significant part of a more than \$230 million planned investment by Monsanto in Iowa. Monsanto operates two other corn seed production facilities in Iowa, in the cities of Boone and Grinnell. In addition to building the new corn seed site, the company is expanding its existing corn seed production facilities in the state. Monsanto also expanded its facility in Ankeny, the company's global hub for breeding research.

### COUNCIL OF GOVERNMENT ALLOCATION OF JUMPSTART SMALL BUSINESS DOLLARS

Continued from page 1
Southern Iowa COG

### Southwest Iowa Planning Council

Audubon, Buena Vista, Carroll, Cass, Clay, Crawford, Dallas, Dickinson, Fremont, Greene, Guthrie, Harrison, Ida, Mills, Monona, Montgomery, Osceola, Page, Plymouth, Pottawattamie, Sac, Shelby and Woodbury. **\$8,624** 

 Cedar Falls
 \$618,862

 Cedar Rapids
 \$12,303,794

 Des Moines
 \$146,596

 Iowa City
 \$1,479,632

Waterloo ......\$455,846

Iowans who are interested in the programs are encouraged to visit www.jumpstart.iowa.gov or call 1.866.849.0323 for more information. A complete list of contacts in local Councils of Government or city government is shown on Page 2.